



PEC Limited
A Govt. of India Enterprise- Under the Ministry of Commerce and
Industry

Hansalaya,
15-Barakhamba Road
NewDelhi-110001

INVITES

EXPRESSION OF INTEREST (EOI)
NO. PEC/AGRO/EOI-01/2017-18 DTD. 20th April 2017

For Empanelment of Suppliers of Agricultural Commodities
(Rice, Wheat, Pulses, Palm Oils, Soft Oils, Maize, Barley,
Sorghum, Soybean Meal, Rapeseed Meal and Other Oil Meals, Tea & Coffee)

Interested Applicants can apply against the EOI but not later than

31st March 2018, 1500 HRS IST

Website: www.peclimited.com



Expression of Interest (EOI)

PEC Limited is a Government of India Enterprise, having its corporate office at Hansalaya, 15- Barakhamba Road, New Delhi - 110001 (hereinafter called 'PEC'). PEC was incorporated in April, 1971 in New Delhi, India and functions under the administrative control of Department of Commerce, Ministry of Commerce & Industry, Government of India. The company is engaged in international and domestic trading of various commodities/products including Agricultural Commodities.

The objective of this EOI exercise is to have a readily available panel of suppliers for various Agricultural Commodities as specified below, who are willing to work with PEC as an associate supplier(s) as per the terms and conditions of PEC and also as per the terms & conditions laid down by the tendering authority/ overseas buyer(s) for domestic as well as export transactions.

PEC hereby invites Expression of Interest (EOI) for selection of Suppliers of Agricultural Commodities of India on Origin for supply to/on behalf of PEC. The details are as under:

1. COMMODITIES

- a) Rice
- b) Wheat
- c) Pulses
- d) Palm Oils
- e) Soft Oils
- f) Maize
- g) Barley
- h) Sorghum
- i) Soybean Meal, Rapeseed Meal and other oil meals
- j) Tea & Coffee

2. PRE-QUALIFICATION CRITERIA/DATA FOR EMPANELMENT.

The detailed eligibility criteria are described in the following points and the interested parties meeting all the conditions only need to apply.

- a) The Applicant should be a trader or exporter of Rice/Wheat/Pulses/Palm Oils/ Soft Oils/ Maize/Barley/Sorghum/Soybean Meal/Rapeseed Meal/Tea & Coffee or miller wherever applicable.
- b) The Applicant shall have experience of Import/Export/domestic trade of respective commodities i.e. Rice/Wheat/Pulses/Edible Oil/Soft Oils/Maize/Barley/Sorghum/Soybean Meal/Rapeseed Meal/Tea & Coffee during the **last three financial years** directly or through PSUs, State/Govt. Agencies.
- c) All documents marked * at **Annexure-I and Point 5** are mandatory and the applicant has to submit the same.

- d) The applicant shall submit a non-refundable **Process Fee of Rs. 10,000 /-** to PEC by means of Demand Draft drawn in favour of "PEC LIMITED" on any one of the Nationalised Bank / Scheduled Bank payable at New Delhi along with the EOI. EOI received without the Process Fee will be summarily rejected. Any amount pending with PEC LIMITED will not be taken into Account as Process Fee for this EOI, even if so requested.
- e) The applicant shall keep PEC indemnified at all times against any claims, liabilities, proceedings etc. from the buyer or otherwise arising out of or in connection with any of the terms and conditions of this EOI.

3. SCOPE OF WORK/SELECTION CRITERIA FOR LIMITED TENDERING AFTER EMPANELMENT

- a) PEC will categorize the supplier and fix the performance qualification requirements for contract. A separate Limited tender will be floated among empaneled suppliers for any opportunity and the award criteria will be declared in the Limited tender floated by PEC
- b) The total traded value in the related commodities will be considered to shortlist the empaneled suppliers for Limited Tendering.
- c) These selected applicants will form part of PEC's panel which will act as backup suppliers for PEC. PEC expects to regularly execute contracts of supply with its panel of suppliers. These suppliers will be required to strictly adhere to contractual product specifications and delivery parameters.
- d) The Empanelled suppliers shall accept all terms and conditions of the contract with buyer/seller on a back-to-back basis and deliver the Rice/Wheat/Pulses/Edible Oil/Soft Oils/Maize/Barley/Sorghum/Soybean Meal/Rapeseed Meal/Tea & Coffee (as the case may be) in the manner required without any financial involvement on the part of PEC. The Empanelled Supplier (Associate Supplier) shall furnish EMD/Bank Guarantees, as required in tender, to PEC, the value of which will be decided by PEC on Tender to Tender basis and shall also bear the expenses/bank charges, if any, incurred by PEC in this regard.
- e) Payment terms will be declared in the tender on a case-to-case basis.
- f) In case the value of the contract exceeds Rs. 5 Crores, the supplier will also be required to sign Integrity Pact and have no objections whatsoever in signing the contract.
- g) The Empanelled suppliers shall ensure compliance of all the Government regulations, policies, guidelines, orders, conventions etc. in force related to any or all of the activities covered in the contract for trading including shipping of the consignments, port clearances, storage, insurance, clearing, handling, forwarding and inland transportation, quality & quantity inspection etc.
- h) The suppliers shall sign and also undertake to abide by the statutory requirements and guidelines of the Indian Government from time to time.

4. GENERAL TERMS & CONDITIONS:

- a) The applicant should not have been debarred/blacklisted/banned from doing business and participating in tenders by any Government (Centre or State)/PSU for supply of agro

commodity in India or abroad on the date of empanelment. In case of submission of false declaration (found at any stage), such suppliers shall be disqualified.

- b) The Applicant may also be asked to furnish additional information/confirmation in connection with verification of the documents submitted by the Applicant, if deemed necessary, at the sole discretion of PEC.
- c) The supplier shall give a declaration that the supplier and/or any of its Members of Board of Directors and/or its promoters do not have any cross-holding/shareholding directly and/or indirectly in any manner whatsoever in the other provisionally selected suppliers for empanelment.
- d) The validity of this Panel would be for one year from the date of confirmation by PEC. PEC shall have sole discretion to extend the validity of this panel for further one year depending upon the performance of the supplier(s) or add more members in the panel. Validity of empanelment can also be terminated by PEC at its sole discretion.
- e) All documents submitted in response to this EOI shall become the property of PEC upon submission.
- f) Two or more Applicant(s) having same address or contact details would be rejected.
- g) Where the Applicant believes that information provided in response to this EOI is, or should be kept confidential; or disclosure of this information would unreasonably affect the Proponent's business affairs, notice is to be given at the time of delivery of the information or documents by clearly marking such information 'confidential'. Insofar as is practicable, PEC will give effect to the Applicant's stated wishes, and requests for access to such information will be determined under provisions of RTI Act-2005.
- h) PEC is not bound contractually or in any other way to any Applicant to this EOI. PEC reserves the right, varies, or suspends the EOI process or takes any other action permitted under this EOI, including consideration of concepts proposed in future developments. The EOI request is not the subject of any process, contract or any contractual obligations between PEC and supplier or potential supplier. Empanelment of suppliers by PEC does not entail any commitment from PEC to enter into contracts during the validity of empanelment. PEC reserves its right to abandon any part or whole of process without prior notice to prospective bidders and shall not be liable for any costs or compensation in relation to this EOI by the Applicants.
- i) The above terms and conditions shall have to be considered by the Applicant in totality and the pre-qualification bid containing incomplete documents & not complying with the above conditions shall be summarily rejected.
- j) PEC reserves the right to accept or reject any application for EOI without assigning any reasons whatsoever. The decision of PEC in this regard shall be final and binding on all participating suppliers.

5. DOCUMENTS REQUIRED:

The interested applicant shall submit the following information/documents as per the format(s) attached here with along with their detailed proposal and Process Fee in a sealed envelope with **each page of the document numbered, stamped and initialed**, to enable PEC to empanel them.

- a) Audited Balance Sheet and Profit & Loss Statement of the Company for the last financial years i.e. 2013-14, 2014-15 and 2015-16 (*) 3
- b) Copy of the income tax return filed in the last 3 financial years i.e. 2013-14, 2014-15 and 2015-16 should also be provided. (*)
- c) Copy of Memorandum and Articles of Association of Company. (*)
- d) List of the directors, partners/proprietors along with Copies of Identity proof and passport sized photographs of the respective Directors/Partners/Proprietors. (*)
- e) Board Resolution/Letter from partners authorizing all or any one of the Director/Partners to sign the documents. (*)
- f) Signature of Partners/Directors/Proprietors duly attested by the bank. (*)
- g) Report from credit rating agencies such as DnB, Moody's etc which should not be more than one year old, if any.
- h) A proof of Import, the applicant shall furnish certified copies of B/Ls. A proof of exports, the applicant shall furnish certified copies of BRC+ Shipping Bill. A proof of domestic supplies the applicant shall furnish certified copies of purchase orders and original performance certificates from end users in support of their credentials. (*)
- i) IEC certificate. (*)
- j) Copy of PAN, VAT/CST/Tin Number Certificate, Trade License & Valid FSSAI License. (*)
- k) Certificate from Bankers giving details of facilities granted and conduct of their account. (*)
- l) Affidavit to the effect that the supplier has not been blacklisted by Govt. agencies/CPSUs/PEC as on date. (*)
- m) Supplier Empanelment form as per **Annexure – I** (*)

Note : Any documents missing will not bar the company but it may impact their category of empanelment

6) SUBMISSION OF EXPRESSION OF INTEREST

- a) The interested applicants may submit their applications at the earliest but not later than the last date and time for submission of the Expression of Interest i.e. 31st March, 2018, 15:00 Hrs (IST). PEC will may review and empanel Associates on quarterly basis at its discretion. The Expression of Interest should be sent via speed post or registered post to Joint-General Manager (Agro-Commodity Division), PEC Limited, Hansalaya, 15- Barakhamba Road, New Delhi – 110001 by before the due date and time. EOIs sent by speed post or registered post should reach PEC before the due date & time positively. PEC will not be responsible for any postal delays. The EOI will be opened by the EOI Scrutiny Committee, at PEC Limited, 13th Floor, Hansalaya, 15 – Barakhamba Road, New Delhi 110001, in the presence of the available applicant / representatives at 15:30 Hrs (IST) on 3rd July, 2017, 3rd October, 2017, 2nd Jan 2018 and 2nd April, 2018.

- b) The sealed EOI thus received will initially be examined by the EOI Scrutiny Committee and the Committee reserves the right to disqualify any of the EOI / EOIs in case the committees do not satisfy with the requisite documents furnished including the past performances in executing the earlier contract of the PEC Limited. The Committee reserves the right to reject the EOI such of those existing applicant/s with whom orders have already been placed but causing delay in supply.
- c) If the date fixed for opening the EOI happens to be a holiday, the sealed Envelopes will be received upto 12:00 Hrs (IST). on the next working day and it will be opened at 15:30 Hrs (IST) on the same day.
- d) Applications received in Fax or Email will not be entertained.
- d) **Late Receipt of EOI:** Any EOI received by PEC after the due date & time would be summarily rejected and may be considered in next round of evaluation.
- e) Any request for clarification after 31st March 2018; 1100 Hrs IST would not be entertained. For clarification please Contact Mr. Hirendra Sisodiya, General Manager, PEC Limited at 011-23736713 / Mr. Lalit Dongre, Joint General Manager, PEC Limited at 011-23313356.

7) DISCLAIMER

The issue of this document does not, in any way commit or otherwise oblige PEC to proceed ahead with all or any part of a pre-qualification empanelment process.

PEC may, at its absolute discretion, shortlist, accept, disqualify, elect to abandon, reject any part or whole of the process without giving prior notice to the Proponents or potential Proponents. PEC reserves the right to cancel the EOI in totality without assigning any reason at any point of time. All information contained in this EOI are issued bonafide.

This EOI is only for preparation and maintenance of database. PEC is in no way bound to limit its business enquiry/circulars to empanelled supplier(s) only.

8) Any dispute or difference, whatsoever, arising between the parties out of, or relating to, or incidental to the construction, meaning, scope, operation or effect of this Contract; or the validity or the breach thereof, shall be settled by Arbitration in accordance with Rules of Arbitration formulated by Delhi International Arbitration Centre (DAC) and the Associate/Supplier/as applicable agrees to submit to the said forum. The Award made in pursuance thereof shall be binding on the parties. The venue of the Arbitration will be New Delhi and Delhi Court shall have sole jurisdiction with respect to this Agreement and any other agreement(s) executed in pursuance/furtherance of or in connection to this Agreement. The Indian Laws shall apply.

ANNEXURE-I

SUPPLIER EMPANELMENT FORM

Sl No.	DESIRED INFORMATION	DETAILS BY APPLICANTS						
1	Name of Commodity (ies) for which Empanelment is solicited	Please Tick Wherever applicable						
		Rice		Barley				
		Wheat		Sorghum				
		Pulses		Soyabean Meal				
		Palm Oil		Rapeseed Meal				
		Soft Oils		Tea & Coffee				
		Maize						
2	Supplier Name: Owner(s)/ Director(s)/ Partner(s)/ Proprietor(s): Registered address: Date of establishment/ incorporation/constitution: Telephone/fax/email:							
3	Whether you are a Miller/ Trader/Exporter?							
4	Yearly report of business handled during the last three financial years. (i.e. 2013-14, 2014-15 and 2015-16). Please furnish separate information for different commodities.							
	Commodity	Trade	2013-14		2014-15		2015-16	
			Qty (MTs)	Value (INR CR.)	Qty (MTs)	Value (INR CR.)	Qty (MTs)	Value (INR CR.)
	Rice	Import						
		Export						
		Domestic						
	Wheat	Import						
		Export						
		Domestic						
	Pulses	Import						
		Export						
		Domestic						
	Palm Oil	Import						
Export								
Domestic								

Soft Oil	Import						
	Export						
	Domestic						
Maize	Import						
	Export						
	Domestic						
Barley	Import						
	Export						
	Domestic						
Sorghum	Import						
	Export						
	Domestic						
Soyabean Meal	Import						
	Export						
	Domestic						
Rapeseed Meal	Import						
	Export						
	Domestic						
Tea & Coffee	Import						
	Export						
	Domestic						
5	Do you have experience in supplying Rice, Wheat, Pulses, Edible Oil, Soft Oils, Maize, Barley, Sorghum, Soybean Meal, Rapeseed Meal, Tea & Coffee to any Government agency in India or buyers in overseas? If Yes, Please provide details.	Yes/No					
6	Whether agreeable to handle export of Rice, Wheat, Barley, Sorghum, Soybean Meal, Rapeseed Meal, Maize, Tea & Coffee on FOB/CFR/CIF (vessel load/Container load)?	Yes/No					

7 (*)	Have you defaulted in supply of Rice, Wheat, Pulses, Edible Oil, Soft Oils, Maize, Barley, Sorghum, Soybean Meal, Rapeseed Meal and other Oil Meal, Tea & Coffee and whether have been blacklisted/banned for participation in any of the Government / Government undertaking organizations for supply of Rice, Wheat, Pulses, Edible Oil, Soft Oils, Maize, Barley, Sorghum, Soybean Meal, Rapeseed Meal, Tea & Coffee other commodities in India?	Yes/No
8 (*)	Have you been barred from supply to any foreign country by Governments/PSUs/Other agencies etc?	Yes/No
9 (*)	Is there any ongoing litigation or legal dispute or any pending execution of decree or award by or against the State/Centre/ Government department/ Statutory body/PSU?	Yes/No
10 (*)	Please furnish detail on your registration, membership no. of FSSAI, FPO, AGMARK, HACCP, Rice, Wheat, Barley, Sorghum, Soybean Meal, Rapeseed Meal, Maize & Tea Exporters Association and /or similar bodies with complete details.	
11	Credit rating agency report.	Attached/Not attached
12 (*)	Certificate from Bankers giving details of facilities granted and conduct of the account	Attached/Not attached
13 (*)	Copy of the income tax return filed in the last 3 financial years i.e. 2013-14, 2014-15 and 2015-16.	Attached/Not attached

14 (*)	Audited Balance Sheet and Profit & Loss Statement of the Company for the last 3 financial years i.e. 2013-14, 2014-15 and 2015-16	Attached/Not attached
15 (*)	Copy of Memorandum and Article of Association of Company.	Attached/Not attached
16 (*)	Copies of Identity proof and passport sized photographs of the respective Directors/Partners/Proprietors.	Attached/Not attached
17 (*)	Board Resolution/Letter from partners authorizing all or any one of the Director/Partners to sign the documents.	Attached/Not attached
18 (*)	Signature of Partners/Directors/Proprietors duly attested by the bank.	Attached/Not attached
19 (*)	All terms and conditions are accepted	Accepted/Not accepted

I / WE..... HAVE OUR
 OFFICE AT
 DO DECLARE THAT I/WE HAVE CAREFULLY READ ALL THE CONDITIONS OF EOI FLOATED BY PEC LIMITED NEW DELHI AND WILL ABIDE BY ALL CONDITIONS SET FORTH THEREIN. WE ALSO AGREE TO SUPPLY THE COMMITTED QUANTITY OF AGRO COMMODITIES.

I/WE HAVE DOWNLOADED THE EOI FROM THE INTERNET SITE WWW.PECLIMITED.COM/ EPROCURE.GOV.IN AND I / WE HAVE NOT TAMPERED / MODIFIED THE EOI FORMS IN ANY MANNER. IN CASE, IF THE SAME IS FOUND TO BE TAMPERED / MODIFIED I / WE UNDERSTAND THAT MY/OUR EOI WILL BE SUMMARILY REJECTED AND I/WE AM/ARE LIABLE TO BE BANNED FROM DOING BUSINESS WITH PEC LIMITED AND / OR PROSECUTED.

I/WE FURTHER CERTIFY THAT THE ABOVE INFORMATION IS TRUE.

SIGNATURE OF THE TENDERER

DATE:

PLACE:

NAME OF THE
ORGANISATION
AND ADDRESS :